

STRATEGIC REVIEW

About us

Ethos is the Greek word meaning “character” or “spirit” and we use it to describe the values at the core of TITAN’s identity that guide the way we conduct our business with respect, accountability and responsibility.

Who we are

TITAN is an international cement and building materials producer, with more than 110 years’ industry experience. Our companies operate in diverse environments, sharing common values across the Group. Meeting the long-term expectations of our shareholders requires us to act in a flexible and dynamic way, working in close partnerships with our suppliers, customers and the communities in which we work.

Our success depends on employing the best available technologies, our systematic research and constantly updated know-how. Above all, we rely on our highly skilled and experienced people who live the values of the Group.

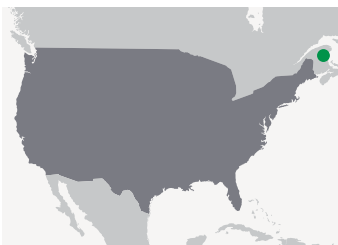
What we do

TITAN’s business activities are carried out by both wholly owned companies and joint ventures with established partners. These activities cover the production, transportation and distribution of cement, concrete, aggregates, fly ash, mortars and other building materials.

Where we operate

Headquartered in Athens, Greece, the Group employs 5,654 people worldwide and sells products to 29 countries in North Africa, Western Africa, Canada, USA East Coast and Gulf of Mexico, Central America – Caribbean, Balkans and Western Europe. We have cement plants in nine countries and our operations are organized into four geographic regions: USA; Greece and Western Europe; Southeastern Europe; and Eastern Mediterranean.

USA



Turnover

€679.8 m

49%



EBITDA

€100.8 m

46%



Assets

€1,006.3 m

34%



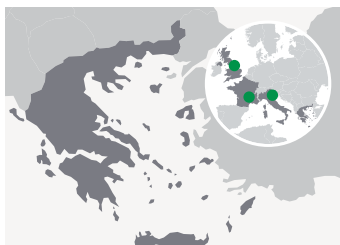
Employees

1,996

Principal products/activities



Greece and Western Europe



Turnover

€268.8 m

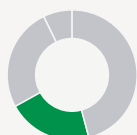
19%



EBITDA

€44.8 m

21%



Assets

€558.9 m

19%



Employees

1,176

Principal products/activities



Southeastern Europe



Turnover

€208.5 m

15%



EBITDA

€55.8 m

26%



Assets

€496.2 m

17%



Employees

1,426

Principal products/activities



Eastern Mediterranean



Turnover

€240.7 m

17%



EBITDA

€15.0 m

7%



Assets

€888.1 m

30%



Employees

1,056

Principal products/activities



Cement plants

2

Quarries

6

Ready-mix plants

84

Distribution terminals

15

Concrete block plants

9

Fly ash processing plants

9

Cement plants

3

Grinding plants

1

Quarries

26

Ready-mix plants

29

Distribution terminals

7

Dry mortar plants

1

Cement plants

5

Quarries

17

Ready-mix plants

7

Distribution terminals

1

Processed engineered fuel facility

1

Cement plants

3

Grinding plants

2

Quarries

17

Ready-mix plants

5

Distribution terminals

2

Processed engineered fuel facility

1

Principal products/activities key:

